MAKE MACHINE DATA ACCESSIBLE, USABLE AND VALUABLE TO EVERYONE.

Splunk turns machine data into answers. Regardless of your organization's size and industry, Splunk can give you the answers you need to solve your toughest IT, security and business challenges—with the option to deploy on-premises, in the cloud or via a hybrid approach.

WHY SPLUNK?

Ecosystem
You need to be able to get insights from all of your data, so Splunk has a robust ecosystem of partners to ensure you can access and get value from the data generated by your existing technologies.

Artificial Intelligence
We've integrated artificial intelligence across the Splunk platform and our premium solutions to help you automatically detect anomalies, predict future outcomes and sift through noise so that you can focus on what's most important.

Privacy and Security
When working with Splunk, you can trust your data is private and secure. Security is a key part of our product design and development. We train all Splunkers on secure data handling and comply with international and industry standards.

THE SPLUNK PLATFORM

<table>
<thead>
<tr>
<th>Splunk Premium Solutions</th>
<th>Splunk IT Service Intelligence</th>
<th>Splunk Enterprise Security</th>
<th>Splunk User Behavior Analytics</th>
<th>splunk phantom</th>
</tr>
</thead>
<tbody>
<tr>
<td>Splunk Machine Learning Toolkit</td>
<td>splunk enterprise</td>
<td>splunk cloud</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Forwarders | Syslog/TCP | Mobile | IoT Devices | Network Wire Data | Hadoop | Relational Databases | Mainframe Data

WHAT IS MACHINE DATA?

Machine data is generated by everything that powers your organization—including applications, infrastructure, security software and the Internet of Things. It's complex and voluminous, growing at 50x the rate of traditional business data. And it contains valuable insights, if you're able to make sense of it. That's where Splunk comes in!

SPLUNK STATS

Fortune 100 Customers 92
Splunk Apps 2,000+
Headquarters San Francisco
Employees 4,700+ worldwide
Publicly traded NASDAQ: SPLK

investors.splunk.com
WHAT WE SOLVE

Infrastructure & IT Operations
HOW CAN I PREVENT DOWNTIME FOR MY CRITICAL IT SERVICES?
Gain real-time monitoring, proactive alerting and visibility into the health of IT services for any level of your organization.

Application Delivery
WHY IS MY APP PERFORMING POORLY?
Get real-time visibility across the entire application stack—providing end-to-end views into application performance, transactions and user activity, enabling you to deliver faster releases, reduce MTTR and optimize application quality, performance and costs.

Security & Compliance
HOW CAN I SPEED UP SECURITY INVESTIGATIONS AND REDUCE THE IMPACT OF INSIDER THREATS?
Gain real-time security monitoring, historical analysis and visualization of massive data sets with the ability to perform comprehensive incident investigations, maintain a proactive defense and support the creation of ad hoc reports in minutes.

Business Analytics
DO I DRIVE MORE REVENUE THROUGH MY WEBSITE OR MOBILE APP?
Get visibility into complex business processes, customer behavior, product usage and digital marketing campaigns with timely and relevant business insights.

IoT & Industrial Data
HOW CAN I MONITOR AND ANALYZE DATA FROM TENS OF THOUSANDS OF SENSORS IN REAL TIME?
Monitor operations, analyze usage and integrate insights into an end-to-end view of your business operations by leveraging data generated by connected devices, control systems, sensors, SCADA and more.

CUSTOMER SPOTLIGHT: TRUECAR
TrueCar, a digital automotive marketplace, provides automotive pricing transparency. TrueCar initially brought in Splunk when it was migrating its technology infrastructure to the cloud. The company needed a solution that could scale and support cross-functional searching and reporting to manage its complex IT environment. Since then, TrueCar has realized the benefits of Splunk, specifically:

- **Immediate value—real-time insights in one day**
- **Accelerated software and product development**
- **Improved security insights and threat detection**
- **Additional visibility into Amazon Web Services (AWS) billing**

"SPLUNK CLOUD JUST WORKS, AND IT’S ONE OF THE THINGS THAT PEOPLE RELY ON DAY TO DAY."

David Giffin
Senior Vice President, Technology Platform, TrueCar

Learn more: www.splunk.com/asksales  www.splunk.com