

Splunk> Partner+ MSP Program Guide

Worldwide

Effective March 2017

splunk>partner+

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Introduction

Welcome to the Splunk Partner+ Managed Service Provider (MSP) Program (MSP Program). Splunk recognizes that our Partners are a cornerstone to our success. The MSP Program is designed for MSP Partners to leverage Splunk's platform by embedding Splunk products into your managed services solutions to help deliver Splunk-based value-added services (Managed Services) to MSP Clients. The MSP Program aims to recognize your expertise, reward your commitment to MSP Clients and Splunk, and deliver value to help your Managed Services business thrive. Our MSP Partners play an integral role in Splunk's go-to-market strategy and we are committed to investing in and growing with you.

We've enhanced our MSP Program to provide a positive partner experience focused on:

Simplicity: Straightforward partner program, intuitive processes and tools, and distributor support that make it easy to do business with us

Predictability: Consistent program discounts at each Partner Tier so MSP Partners can invest in and build a managed service powered by Splunk.

Profitability: Rewards based upon value delivered through investment in Splunk.

About this Guide

This MSP Program Guide (Guide) describes the Splunk Partner+ Managed Service Provide Program (MSP Program), including program policies, benefits, requirements, tools and training we've developed to help you grow your business as a Splunk MSP Partner. This Guide, along with the applicable Splunk License Agreement, governs the benefits and conditions of your relationship with Splunk as a Splunk MSP Partner starting March 1, 2017. Capitalized terms used in this Guide are further defined in your MSP License Agreement or the Splunk Glossary of Terms

Splunk Partner+ MSP Program Guide & Changes

Some older agreements that provide MSP software licenses may refer to the content of this Guide as the "Program Terms" applicable to the MSP Partner's participation in the MSP Program. Periodically, Splunk may modify or update this Guide, in its sole discretion, with 30 days' advance notice via the Partner Portal. Please subscribe to this Guide in the Partner Portal to timely receive notifications of any changes or modifications. Splunk plans to introduce the majority of any changes to the MSP Program by updating this Guide on an annual basis, but in any event with at least 30 days' advance notice via the Partner Portal.

Any request for a quote and/or submission of an order after the effective date of any announced changes to the Guide will represent your acceptance of the changes and your agreement to continue to participate as an MSP Partner in the updated MSP Program subject to the updated Guide.

Confidential Information

This Guide should be treated as Confidential Information under the terms of your MSP License Agreement.

MSP Program Policies

MSP Partner Authorization

Enrollment and Splunk MSP License Agreement

To join the Splunk Partner+ MSP Program, you must complete the online application and be approved by Splunk to participate as an MSP Partner in the Associate Partner Tier. When accepted into the MSP Program, the MSP Partner must execute the then-current Splunk MSP License Agreement (MSP License Agreement). MSP Partners participating in the MSP Program must have an active MSP License Agreement, even if they have a separate agreement in place with a Splunk Distributor.

If an MSP Partner desires to go to market with Splunk concurrently as a different kind of partner, the MSP Partner can apply to participate in other Splunk Partner+ Programs (e.g., the Splunk Partner+ Reseller Program), and if accepted, execute the separate agreement applicable to participation in that Splunk Partner+ Program.

The MSP Agreement and an MSP Partner's participation in the MSP Program will automatically renew each year on the anniversary of the MSP Agreement's effective date for successive one-year terms unless either party has earlier terminated or notified the other party of its intention not to renew the applicable MSP Agreement in accordance with its terms.

Other Partner Program Tiers

References to "Partner Tier" in this Guide refer only to the applicable MSP Program Partner Tier. If an MSP Partner is also participating in a separate Splunk Partner+ Program, the MSP Partner must separately meet the Program Requirements associated with its Partner Tier in that separate Partner+ Program. For example, it is possible for a MSP Partner to participate in the MSP Program at the Associate Partner Tier while at the same time participating in the Reseller Program as a Reseller at the Premier Partner Tier. A change in Partner Tier in one Partner+ Program would not affect the same Partner's Partner Tier in another Partner+ Program.

Integrity

Prior to approving an MSP Partner application, and periodically thereafter, Splunk may perform due diligence on the MSP Partner, which may include a background check of the MSP Partner entity and its principals, denied party review, and EthicsBase review.

From time to time, Splunk may add or update required partner training modules for MSP Partners covering, among other topics, the Splunk Code of Conduct, Foreign Corrupt Practices Act (FCPA), and country-based compliance regulations. Splunk may require MSP Partners to successfully complete such training modules within the stated timeframes.

MSP Program Compliance and Partner Tier Changes

Splunk evaluates MSP Partners against Partner Tier requirements annually in early February, with any resulting Partner Tier re-assignment or other Splunk actions affecting an MSP Partner taking effect on February 15th.

Splunk will promote an MSP Partner to a higher Partner Tier at the start of the next month after the MSP Partner achieves the requirements for that Partner Tier. For example, if MSP Partner X is in the Associate Partner Tier and on April 20 meets the requirements of the Premier Partner Tier, then starting on May 1, Splunk will automatically assign MSP Partner X to the Premier Partner Tier and MSP Partner X will enjoy the benefits of that Partner Tier (including higher Premier Partner Tier discounts for all new opportunities) going forward.

New Partner Tier benefits (including the Partner Tier Discounts available for a given quote) are not retroactive and will not serve to amend pricing offered for previously initiated opportunities.

MSP Program Participation

If at the time of an annual renewal of its MSP License Agreement an MSP Partner has no active licenses, the MSP License Agreement and the MSP Partner's participation in the MSP Program will expire without notice. If at any time during the Term of a MSP License Agreement the MSP Partner has had no active licenses for more than ninety (90) days, then Splunk reserves the right to identify the MSP Partner as "inactive" within Splunk's systems and block the MSP Partner's access to the Partner Portal without notice for the remainder of such Term. The expiration or termination of the MSP Partner's MSP Partner Agreement will disable the MSP Partner's access to Partner Portal.

Product Access

MSP Partners on the most current form of MSP License Agreement have access to all Splunk generally available licensed software products available via the applicable Channel Price List for use as part of Managed Services.

Legacy Agreements.

Beginning March 1, 2017, MSP Partners operating under older versions of a Splunk Service Provider Agreement (or on rare occasions, operating under terms originally provided by the MSP Partner, in either case a "Legacy Agreement") may not have access to all current Splunk products or MSP Program Benefits for the remaining term of the Legacy Agreement. Starting on March 1, 2017, Splunk will begin sending out notices of non-renewal to any MSP Partner still operating under a Legacy Agreement. Any MSP Partner that receives this notice will be required to execute the current form of MSP License Agreement, and may be asked to complete Splunk's standard partner due diligence, in order to avail itself of the MSP Program Benefits described in this Guide.

Direct MSP Partners and via Authorized Distributors

After March 1, 2017, Splunk's primary route to market with MSP Partners is through Authorized Distributors. At Splunk's sole discretion, Splunk may designate an MSP Partner as a "Direct MSP Partner" authorized to purchase directly from Splunk.

Discounts available to a Direct MSP Partner will be determined based on the discounts outlined in the applicable Sales Theater Discount Supplement.

Splunk provides the discounts outlined in the applicable Sales Theater Discount Supplement to Authorized Distributors as suggested discounts for MSP Partner transactions through Authorized Distributors in a given Sales Theater. The actual discounts available to an MSP Partner from an Authorized Distributor shall be as finally agreed between the MSP Partner and the Authorized Distributor.

Sales Theater	Territory	Applicable Sales Theater Discount Supplement	Applicable Channel Price List
AMER	One or more countries located in the Americas	AMER	Contact Authorized Distributor
APAC	Australia & New Zealand	ANZ	
	Japan	JAPAN	
	All other APAC Countries	APAC	
EMEA	All EMEA Countries	EMEA	
PBST	U.S. Public Sector	PBST	

Territory

Splunk authorizes an MSP Partner to provide Splunk-based Managed Services (Managed Services) only to MSP Clients primarily located in the approved Territory as set forth in the applicable MSP License Agreement. The “Territory” is stated as a country, multiple countries, Splunk Sales Theater and/or Worldwide in the applicable MSP License Agreement or as otherwise communicated to the MSP Partner via the Partner Portal. Only MSP Partners with a Worldwide Territory or a Territory that specifically includes the U.S. Public Sector are authorized to purchase Splunk products and Services for use as part of a Managed Service provided to Federal and State and Local Government + Education (SLED) MSP Clients in the United States.

An MSP Partner’s Territory is typically limited to the country in which its MSP Clients are located, but can be expanded to include other countries at Splunk’s discretion. For MSP Partners whose principal place of business is located within the European Economic Area (EEA), the authorized Territory shall mean the EEA, with a focus on the country in which the MSP Partner’s principal place of business is located. If a MSP Partner’s authorized Territory includes multiple countries, the MSP Partner must meet the MSP Program requirements for its Partner Tier in each country where the MSP Partner does business.

When directed by Splunk, MSP Partners must submit orders for Splunk products or services solely to Authorized Distributors doing business in the Territory.

Affiliates

Except as otherwise agreed in writing by Splunk, an MSP Partner Affiliate is not authorized to transact under a MSP License Agreement executed by MSP Partner or another MSP Partner Affiliate. Any MSP Partner Affiliate authorized by Splunk to participate as an MSP Partner must undergo Splunk’s partner due diligence if requested by Splunk and in any case must be separately approved by Splunk prior to participating in the MSP Program.

Mergers and Acquisitions

If an MSP Partner is involved in an acquisition, merger, and/or other business combination resulting in a change of control or ownership in whole or in part (a “Change of Control Event”), Splunk reserves the right to approve or deny any resulting entity’s participation in the MSP Program. If approved, Splunk will assign the resulting entity to a Partner Tier and Territory, which shall determine the applicable criteria and Program Benefits (including available discounts) going forward.

Partners are expected to notify Splunk of any Change in Control Event in a timely manner.

MSP Program Overview

Splunk is committed to fostering mutual success with MSP Partners by enabling MSP Partners to profitably address the needs of their MSP Clients. The MSP Program recognizes MSP Partners based on a combination of value and sales volume organized around three Partner Tiers: Associate, Premier, and Elite. The MSP Program offers increasing Program Benefits to an MSP Partner as it improves skills, drives sales of more Splunk solutions, and qualifies for a higher MSP Partner Tier.

MSP Deployments

MSP Deployment Model

Splunk’s MSP Program is available only for Single-Tenant Deployments. Single-Tenant Deployments require MSP Partners to purchase separate, dedicated daily indexing capacity Software license(s) used to provide Managed Services to an individual MSP Client, enabling our MSP Partners to directly align MSP Client revenue with their Splunk-related expenses.

Annual Term

MSP Partners may purchase one-or two-year annual term software licenses for use on behalf of individual MSP Clients. Each purchase of term software licenses includes Enterprise Splunk Support. MSP Partners can choose Global Support with each purchase for an additional fee. Splunk recommends that all MSP Partners purchase Global Support for all Single-Tenant Deployments that will support the MSP Client’s mission-critical operations. More information on Splunk Support offerings can be found in the Partner Portal.

MSP Program Requirements

MSP Partners are required to achieve and maintain the applicable Annual Bookings Attainment and Certification Requirements for their Partner Tier as outlined below. Note that when Splunk changes the training and examinations required to attain a Certification, MSP Partners will have six months from the date Splunk makes any new Certification course(s) available to recertify against the updated requirements.

To reflect the varied stages of market development and Splunk priorities, Splunk defines certain MSP Program requirements based on the MSP Partner’s assigned Country Group: Growth, Accelerate, or Develop. Splunk assigns MSP Partners to a Country Group based on the country in which they are headquartered or on the countries included in the MSP Partner’s Territory.

- **Growth:** U.S., UK+Ireland, Germany, and U.S. Public Sector (PBST)
- **Accelerate:** Australia, New Zealand, Japan, Canada, France, Spain, Italy, Netherlands, Switzerland, Austria, Norway and Sweden
- **Develop:** All other countries

Country Group	MSP Program Requirements								
	Growth			Accelerate			Develop		
Partner Tier	Associate	Premier	Elite	Associate	Premier	Elite	Associate	Premier	Elite
Executed MSP Agreement	✓	✓	✓	✓	✓	✓	✓	✓	✓
Annual Bookings Attainment (Rolling 12 months)	>\$100k	\$500k	\$2m	>\$50k	\$250k	\$1m	\$25k	\$125k	\$500k
Splunk Certified Architect(s)	1	2	4	1	1	2	1	1	1
*Splunk Certified Consultant I/II	1	4	8	1	2	4	1	2	2

*Certification is optional but strongly recommended.

Current MSP Agreement

To participate in the MSP Program, MSP Partners must have executed a current version of a Splunk MSP Agreement.

Annual Bookings Attainment

MSP Partners are required to meet minimum annual bookings for each Partner Tier. Splunk will measure bookings on a rolling 12-month basis. Bookings will be calculated as the estimated value of the MSP Partner’s purchase price for all Splunk products and services purchased by MSP Partner in the review period. Bookings will include Splunk licenses, Support (including Renewals), and Professional Services .

Splunk Certified Architects and Consultants

Splunk offers higher discounts to Premier and Elite MSP Partners in part to help them invest in building a successful business around Splunk by obtaining Certifications. Experience shows us that successful development and delivery of Splunk-based Managed Services involve Certified engineers.

MSP Partners are required to have a minimum number of current personnel who have successfully completed the Splunk Certified Architect Certification. New MSP Partners must complete the Certification Requirements for the Associate Partner Tier within three months of the effective date of the applicable MSP License Agreement.

Splunk strongly recommends that MSP Partners also have appropriate personnel complete the Splunk Certified Consultant (I or II) training and Certification. These Certification Requirements and recommendations establish a minimum baseline, and we expect MSP Partners to have adequate Certified staff to cover their prospective MSP Clients.

If an MSP Partner employee with one of the MSP Partner's required Certifications leaves the MSP Partner's organization, the MSP Partner has a 6-month grace period to train or hire a replacement to satisfy the minimum Certification Requirements.

MSP Program Benefits

PROGRAM BENEFITS AT-A-GLANCE

The below table provides an overview of the MSP Program benefits available to MSP Partners in each Partner Tier. These benefits are described in more detail later in this section.

	Benefits	Associate	Premier	Elite
Financial	Partner Discount	*	*	*
Relationship	Account Management	✓	✓	✓
	Business Planning			✓
	Partner Summit	By invitation	By invitation	✓
	Partner Newsletter/Communications	✓	✓	✓
Enablement	Partner Portal	✓	✓	✓
	Partner Enablement Portal	✓	✓	✓
	Free and Discounted Training & Certification	✓	✓	✓
	Virtual Enablement Calls (VEC)	✓	✓	✓
Marketing	Partner Marketing Manager			✓
	Splunk Partner Hub	✓	✓	✓
	Partner Locator Listing	✓	✓	✓
Sales	Attend Splunk End User Events	✓	✓	✓
	Sponsor Splunk End User Events		✓	✓
Support	Splunk Answers Knowledge Base	✓	✓	✓

*as set forth in the applicable Sales Theater Discount Supplement

DESCRIPTION OF BENEFITS

Financial Benefits

Partner Standard Discount

Splunk rewards MSP Partners for their investment through tiered discounting. MSP Partners qualify for varying discounts based on their Partner Tier for annual Single-Tenant Deployment software licenses. Splunk provides information about these discounts to Authorized Distributors as suggested pricing, but it is up to each Authorized Distributor to determine the price offered to an MSP Partner.

Discounts available to direct MSP Partners are Sales Theater-specific and are included in the applicable Sales Theater Discount Supplement. To request the applicable Sales Theater Discount Supplement, please email partner+@splunk.com.

Special Pricing and Discounting

Any request for discounts greater than the Standard Discount off the Splunk SKU will be handled on a case-by-case basis. For questions or inquiries, please speak to your Authorized Distributor.

Relationship Benefits

Account Management

Either Splunk or the applicable Authorized Distributor will provide a Partner Account Manager to each MSP Partner. The Partner Account Manager is a MSP Partner's primary point of contact to manage its business relationship involving Splunk products.

Business Planning

Elite MSP Partners will have the opportunity to collaborate with a Splunk Partner Account Manager to develop a go-to-market plan with shared business goals and specific plans to achieve them. Splunk and each Elite MSP Partner will undertake an annual comprehensive business review.

Partner Summit

The Global Partner Summit is Splunk's annual meeting to share company imperatives, partner initiatives, program enhancements, and product news. It occurs in conjunction with the annual Splunk Sales Kickoff, and is offered to Partners by invitation only. We expect all invited Partners to make time to attend this event

Partner Newsletter/Communications

The monthly Partner Newsletter delivers the latest news on Splunk products, solutions, programs and resources. To subscribe to the newsletter and other relevant communications, go to:

<http://explore.splunk.com/partner-preferences>

Enablement Benefits

Partner Portal

The Partner Portal provides MSP Partners convenient access to information about the MSP Program and other Splunk Partner+ Programs, training, marketing and enablement tools, and other resources. All content on the Partner Portal is Confidential (unless marked as Customer-facing). To log-in or request access to our Partner Portal, visit www.splunk.com/partners

Partner Enablement Portal

The Partner Enablement Portal is the central repository for free training for Partners on a variety of different subjects. It contains hundreds of on-demand courses to learn how to be successful selling Splunk products and services, as well as technical enablement content, demo scripts, and more. The [Partner Enablement Portal](#) can be accessed via the Partner Portal.

Free and Discounted Training & Certification

Splunk offers the following training and Certification paths for Partner sales and technical professionals, including the Splunk Certified Architect and recommended Splunk Certified Consultant Certifications for MSP Partners:

	Certification	Pre-Requisite	Est. Time (not incl. pre-reqs)	Method (see certification paths for details)	Fee* (for instructor-led courses)
Sales	Splunk Certified Sales Rep I 6.3	NONE	2 hours	Self-paced via portal + online test	FREE
	Splunk Certified Sales Rep II 6.3	Splunk Certified Sales Rep I 6.3	2.5 hours	Self-paced via portal + online test	FREE
	Splunk Certified IT & App Sales Rep	Splunk Certified Sales Rep I 6.3	3.5 hours	Self-paced via portal + online test	FREE
Pre-Sales Technical	Splunk Certified Sales Engineer I 6.3	NONE	23 hours	Self-paced via portal + online test+ demo + self-paced EDU eLearning + certification test	FREE
	Splunk Certified Sales Engineer II 6.3	Splunk Certified Sales Engineer I 6.3	22 hours	Instructor-led EDU + certification test + data load exercise	\$1250
	Splunk Certified Sales Engineer III 6.3	Splunk Certified Sales Engineer II 6.3	44 hours	Instructor-led EDU + certification lab	\$2500
Post-Sales Technical	Splunk Certified Consultant I 6.3	Splunk Certified Power User Splunk Certified Admin Splunk Certified Architect	11 days	Self-paced EDU eLearning + instructor-led EDU + self-paced via portal + online test + lab exam	\$3750
	Splunk Certified Consultant II 6.3	Splunk Certified Consultant I 6.3	6 days	Instructor-led EDU + in person Consultant class	\$500
	Splunk Certified Power User 6.3	NONE	19.5 hours	Self-paced EDU eLearning + online test	FREE
	Splunk Certified Admin 6.3	Splunk Certified Power User 6.3	21 hours	Instructor-led EDU & online test	\$500
	Splunk Certified Architect 6.3	NONE	7.5 days	Self-paced EDU eLearning + instructor-led EDU + practical lab	\$3250

*Fees subject to change; see education.splunk.com for current pricing; Partner discounts already applied

For technical Certifications, some portions of the required training are free, but courses through Splunk Education have associated fees to the MSP Partner. MSP Partners are eligible for a 35% discount for Splunk Education courses (and a 50% discount if they also participate in the Partner+ Reseller Program). This discount is available to individuals in the MSP Partner's organization focused on selling or delivering Managed Services to MSP Clients.

For more details on [Certification](#) content and requirements for MSP Partners, please visit the Partner Portal.

Virtual Enablement Calls (VEC)

Virtual Enablement Calls are held weekly and are for both Splunk Sales Teams and Partners. These calls cover topics that range from new product releases, to sales and technical enablement. We invite MSP Partners to our internal Virtual Enablement Calls (VEC) as appropriate.

Marketing Benefits

Partner Marketing Manager

Elite MSP Partners have the opportunity to collaborate with a Splunk Partner Marketing Manager to develop marketing plans and campaigns to promote Managed Services to prospective MSP Clients.

Splunk Partner Hub (SPH)

Splunk Partner Hub is an online lead generation tool available to MSP Partners via the Partner Portal offering marketing campaigns and other sales materials. SPH provides a customizable and convenient way to execute turnkey email campaigns, download valuable assets, engage prospects, and keep track of leads. Use of SPH is free to all MSP Partners.

Partner Locator

MSP Partners can utilize the Splunk Partner Locator to promote their solutions and services to Splunk prospects and Customers.

Sales Benefits

Attend Splunk End User Events

Splunk invites MSP Partners to attend Splunk events featuring keynote presentations and technical sessions where the latest Splunk software, apps, and use cases are showcased: .conf is Splunk's annual global end user conference, and SplunkLive! events are regional and take place in different locations throughout the year.

Sponsor Splunk End User Events

Elite and Premier MSP Partners have the opportunity to sponsor Splunk end-user events, like regional SplunkLive! user meetings and Splunk's annual .conf global end-user conference.

Support Benefits

Splunk Answers Knowledge Base

Engage with the Splunk community using Splunk Answers to ask questions and learn how to help you get the most out of your Splunk Single-Tenant Deployments. Splunk Answers is part of [Splunkbase](#) which is accessible via the Support section of the Splunk website.

Resources

Partner Portal

www.Splunk.com/partners

Partner Enablement Portal

Access via Partner Portal, Click on [Partner Enablement Portal](#)

Product Information

www.Splunk.com/products

www.Splunk.com/solutions

All Inquiries and Escalations

Partner+@Splunk.com

.screen?product_id=FL-DSH-01" "Mozilla/4.0 (compatible; MSIE 6.0; windows NT 5.1; SV1)" 59
.0.375.38 Safari/533.4" 154 141.146.8.66 - - [05/Mar/2015 18:10:44:101] "GET /product.scr
L10FF10ADFF8 HTTP 1.1" 200 1763 "http://buttercup-shopping.com/oldlink?item_id=EST-26" "O
1; U; en)" 539 10.2.1.44 - - [05/Mar/2015 18:10:42:109] "GET /product.screen?product_id=R
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http://www.googlebot.com/bot.html) " 233 141.146.8.6
googlebot/2.1 (http://www.googlebot.com bot.html) " 294 128.241.220.82 - - [05/Mar/2015
GET /cart.do?action=changequantity&itemId=EST-1&product_id=FL-DLH-02&JSESSIONID=SD1SL1FF7
ng.com/product.screen?product_id=RP-LI-02" "Googlebot/2.1 (http://www.googlebot.com/bot.html) " 835 130.253.37.97
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1)" 588 130.253.37.97 - - [05/Mar/2015 18:10:37:129] "POST /cart.do?action=remove&itemId=
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HTTP 1.1" 200 1668 "http://buttercup-shopping.com/product.screen?product_id=FI-SW-01" "M
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DDY" "Googlebot/2.1 (http://www.googlebot.com/bot.html) " 396 10.2.1.44 - - [05/Mar/2015
130.253.37.97 - - [05/Mar/2015 18:10:35:127] "GET /cart.do?action=purchase&itemId=EST-19&
:34:134] "GET /category.screen?category_id=FLOWERS&JSESSIONID=SD1SL5FF4ADFF8 HTTP 1.1" 20
L7FF8ADFF5 HTTP 1.1" 200 1904 "http://buttercup-shopping.com/product.screen?product_id=FL
egory_id=GIFTS" "Mozilla/4.0 (compatible; MSIE 6.0; ;
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/2015 18:10:32:170] "GET /cart.do?action=addtocart&it
4 - - [05/Mar/2015 18:10:32:166] "GET /cart.do?action=addtocart&itemI
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d=FLOWERS&JSESSIONID=SD7SL2FF5ADFF4 HTTP 1.1" 200 2461 "http://butter
ng.com/product.screen?product_id=k9-cw-01" "Mozilla/5.0 (Macintosh; U; Intel Mac OS X 10_
e; MSIE 6.0; windows NT 5.1; SV1)" 228 131.178.233.243 - - [05/Mar/2015 18:10:31:125] "GE
Mar/2015 18:10:30:191] "GET /cart.do?action=view&itemId=EST-27&product_id=FI-SW-01&JSESSI
_id=RP-SN-01&JSESSIONID=SD3SL8FF6ADFF5 HTTP 1.1" 200 727 "http://buttercup-shopping.com/c
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) Gecko/20070725 Firefox/2.0.0.6" 156 195.216.243.24 - [05/Mar/2015 18:10:28:162] "GET /c
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.97 - - [05/Mar/2015 18:10:55:189] "GET /cart.do?action=changequantity&itemi
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splunk > partner+