As the world continues to digitise and technology capabilities are introduced at breakneck speed, successful organisations must embrace greater diversity in order to be successful. Diversity fuels greater innovation, a more competitive edge and helps attract, retain and develop a workforce that contributes to greater equality. It also paves the way for positive and sustainable change for this generation and for those who follow.
Splunk supports the UK government's focus on gender pay and its effort to bring attention to this important issue as an additional indicator of gender diversity within the workforce. We are committed to fostering a more balanced organisation that better reflects our society in general, affording every employee an equal career opportunity.

The UK government's Gender Pay Gap reporting legislation requires all employers in the UK with 250 or more employees to publish statistics on pay, bonus pay and pay distribution at a specific snapshot date each year. Splunk's analysis reflects the government's methodology — using hourly rates of pay as of the snapshot date of April 5, 2019, bonuses paid in the 12 months up to April 5, 2019, and organisation demographics for April 5, 2019. The statistics reported are referred to as the gender pay gap.

“A culture of inclusion not only makes Splunk a great place to work, but it also drives the success of our business. A diverse and inclusive Splunk helps us achieve our mission of bringing data to every question, decision and action to drive great outcomes for our company, our communities and each other.”
Equal Pay vs. Gender Pay

The gender pay gap is not the same as equal pay.

- Equal pay is a direct comparison between the terms and conditions of two people who carry out the same work or work of equal value.
- The gender pay gap is based on a statistical calculation of the whole UK company across all job levels and is the percentage difference between men and women employees’ hourly earnings independent of other factors such as job type, job level, job location, tenure or performance.
The Numbers for Pay

For the reporting year 2018 – 2019, we are pleased to report Splunk’s mean pay gap in the UK has decreased by nearly 4% from 2017 – 2018 from 25.6% to 21.8%, reflecting a year-on-year mean base pay increase of 9.4% for women and 4.1% for men. Splunk’s median pay gap decreased from 26.4% to 19.2%.

Splunk UK’s gender pay gap continues to be largely driven by the fact that we have more men than women in senior leadership, sales and technical roles which are more highly compensated, based on market rates. This disparity is highlighted in our quartile distribution and is the main contributor to our gender and bonus pay gap.

The reduction in the mean and median pay gap reflects an increase in the proportion of women in senior roles within our UK business. As of April 2019, women represented 15.7% of the top earners (those in the upper quartile) at Splunk as compared to 10.7% in 2018.

### Pay Quartiles

<table>
<thead>
<tr>
<th>Pay Quartile</th>
<th>MEN</th>
<th>WOMEN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lower</td>
<td>67.0%</td>
<td>33.0%</td>
</tr>
<tr>
<td>Lower-Mid</td>
<td>77.3%</td>
<td>22.7%</td>
</tr>
<tr>
<td>Upper-Mid</td>
<td>86.4%</td>
<td>13.6%</td>
</tr>
<tr>
<td>Upper</td>
<td>84.3%</td>
<td>15.7%</td>
</tr>
</tbody>
</table>

Proportion of men and women in each of four equally-sized pay quartiles, based on ranking employees from highest to lowest by hourly rate of pay.

Splunk UK has a smaller number of women in higher-paid senior leadership, sales and technical roles which have a higher market rate.

### Splunk UK Pay Gap

Shows the difference between the average hourly pay of all men and women employees. Does not consider an employee’s job type, job level, tenure or performance, or their influence on pay.
In line with market practice, employees at more senior levels have a larger percentage of their pay tied to variable and equity compensation. A greater number of men at Splunk align to commission-based sales incentive programs, which offer greater upside than our other bonus programs. As a result of this, along with exceeding sales-targets in 2018, Splunk’s mean bonus gap widened. Splunk's median bonus gap fell from 29.3% to 26.1% reflecting company over-achievement and generally higher bonuses paid to all men and women.

Splunk offers a bonus program for employees at all job levels which accounts for our high inclusion rate in our bonus distribution statistics.

**Splunk UK Bonus Gap**

Shows the difference between the average bonus pay of all men and women employees. Does not consider an employee's job type, job level, tenure or performance, or their influence on pay.

**Employee Bonus Distribution**

Proportion of employees at Splunk UK who received a bonus.
Workforce – Our People

Hiring Process
In addition to using tools like Textio to mitigate unconscious bias from our job descriptions, our recruiting team has partnered with 12 universities and participated in over 50 events to improve the hiring of more under-represented groups, notably LGBTQ+ and female talent.

DISCO
Since 2018, we’ve established accountability via our company-wide Diversity and Inclusion at Splunk Council (DISCO), which brings together executive and functional leaders within Splunk to execute on our strategic diversity plan and to share data.

Workforce Representation Data
Since 2018, Splunk has publicly reported our global gender data. In 2019, our focus was to increase our gender representation across the globe. We are pleased to report we achieved this goal. As we continue to grow, we want to build on this success and continue to improve all forms of diversity.

Workplace – Our Culture

Breaking Bias Training
We continued our partnership with the NeuroLeadership Institute to develop a robust unconscious bias training program for all people managers, recruiters and new Splunk employees.

Global Family Benefits
Splunk believes that fertility care is an essential part of every health plan, so in 2019 we rolled out a comprehensive family planning benefits program to all Splunk employees.

Family Leave Benefits
Splunk UK has family leave benefits that support and assist working parents.

Employee Resource Groups (ERGs)
Our employee resource groups help us drive change at the grassroots level and offer Splunkers support, community and belonging. Womxn@Splunk is an expanded ERG that focuses on broadening inclusion at Splunk to engage women, nonbinary folks, women of color and allies. Its mission is to attract more women to roles at Splunk and to retain and develop women at all levels. In addition, other ERGs include Pride@Splunk, BEAMs@Splunk (Black Employees and Mentors), and Veterans@Splunk.
Marketplace – Our Communities

Beyond improving our workforce numbers and culture, we aspire to move our industry forward and drive positive change in our communities. As such, we’ve taken action in the following ways:

Leveraging Splunk for Good
As the social impact extension of Splunk, Splunk for Good uses a multifaceted corporate impact model combining Splunk technology, education and training, and employee volunteer and giving programs to engage communities globally.

Community and Industry Groups
Splunk partners with several community and industry groups, including AWS Re:start and the Prince’s Trust, Codebar and European Women in Technology.
Statutory Declaration

We confirm that Splunk has produced its Gender Pay Gap calculations in accordance with the requirements of The Equality Act 2010 (Gender Pay Gap Information) Regulations 2017 and that the calculations are accurate at the time of publishing.

Kristen Robinson, Chief Human Resources Officer, Splunk, Inc.

Tim Emanuelson, Director, Splunk Services UK Limited