

## FLYING HIGH

# Navigating Aerospace and Defense Sector with Splunk

The No. 1 priority for the Aerospace and Defense (A&D) industry is sales growth  
But to get there organizations must:



**INNOVATE**  
TO STAY RELEVANT



**MAINTAIN**  
A COMPETITIVE BUSINESS MODEL



**REDUCE**  
COST STRUCTURE

## GROUNDING THE INDUSTRY

The turbulence that could keep the sector grounded



Lack of operational collaboration



Government compliance increasing product costs



Incomplete supply chain operations visibility



Challenges with supplier performance



Ever-increasing cybersecurity threats



Lack of insights into system status

## Taking Flight With Splunk

Organizations depend on the Splunk platform to gain unprecedented insights to confidently resolve challenges across IT operations, security, compliance and business operations. A&D organizations use the Splunk platform for:

|   |  |   |
|---|--|---|
| <p><b>Compliance and Export Controls</b></p> <p>Security and Fraud</p> <p>End-to-End Visibility</p> | <p><b>IT Operations</b></p> <p>Product Development</p> <p>Modernization and Innovation</p> | <p><b>SCADA, ICS and IoT</b></p> <p>Business Analytics</p> <p>Supply Chain Performance and Management</p> |
|---|--|---|

## The Return Flight: Splunk A&D Customers' ROI

| IT OPERATIONS AND APP SUPPORT   | SECURITY AND COMPLIANCE   | APPLICATION DEVELOPMENT  | CUSTOMER EXPERIENCES   |
|---|---|--|--|
| <p><b>15-45% Reduction</b> in high priority incidents</p> <p><b>70-90% Reduction</b> in incident investigation time</p> <p><b>67-82% Reduction</b> in business impact</p> <p><b>5-20% Increase</b> in infrastructure capacity utilization</p> | <p><b>70-90% Faster</b> detection &amp; triage of security events</p> <p><b>70-90% Faster</b> investigation of security incidents</p> <p><b>70-90% Reduction</b> in compliance reporting time</p> <p><b>10-50% Lower</b> risk of data breach IP theft &amp; fraud</p> | <p><b>80-90% Faster</b> development of reports and grammar</p> <p><b>70-90% Reduction</b> in time for QA text failure analysis</p> <p><b>60-90% Reduction</b> in time for pre-prod defect investigation</p> <p><b>10-50% Improvement</b> in time-to-market</p> | <p><b>&lt;48 hours of deployment</b> identify hidden infrastructure issues</p> <p><b>In &lt;2 weeks doubled</b> capacity to address high value opportunities</p> <p><b>&lt;60 days a reduction</b> in MTTR by 75%</p> <p><b>&lt;90 days to standardize</b> Splunk as Manager of Managers</p> |

With the Splunk platform, the A&D industry can gain the visibility and intelligence to lower costs, improve security, streamline IT operations and better serve the public. [Learn more.](#)